

# **Cabin Crafters**

**THE DECORATIVE**  
**Painter's**  
**Wishbook**

**Catalog Vol. #10A**  
**Summer 1998**

# **Cabin Crafters**

1225 W. 1st Street  
Nevada, Iowa 50201

1-515-382-5406

1-800-669-3920

24 Hour FAX: 1-515-382-3106

## **N.S.D.P.**

The National Society of Decorative Painters is an organization for all decorative artists, from the beginning student to the advanced teacher.

If you paint, you should be a member.

For additional information, write to:

Society of Decorative Painters  
393 N. McLean Blvd.  
Wichita, KS 67203-5968  
Phone (316)269-9300  
FAX (316)269-9191

# *ORDERING INFORMATION*

## **Prices:**

Prices listed are retail prices and are subject to change without notice. We sell wholesale to established resellers and teachers. Wholesale information, minimum requirements, business application, etc. are available upon request from Cabin Crafters.

## **Methods Of Payment:**

You may send an estimated payment, charge to your VISA, MASTERCARD, or DISCOVER or request C.O.D. shipments. Only wholesale accounts may apply for open account status. A charge of \$20.00 will be added for all returned checks.

## **Shipping Information**

If you are enclosing a check, include an estimated shipping fee - approximately 15% of the order or a minimum of \$5.00, whichever is greater. Any excess will be credited or refunded. If you have requested C.O.D. shipment, an additional \$5.00 will be added for the C.O.D. fee.

## **Damage**

Orders are shipped FOB Cabin Crafters. We normally ship via United Parcel Service, but also use the U.S. Postal Service. It is your responsibility to count and check all cartons prior to signing for them and make any damage notation. **If there is damage, call the claim office of the carrier immediately.** Contact Cabin Crafters to report damage. Be sure to save all packing material and boxes for inspection.

## **Returning Merchandise**

No returns will be accepted without written authorization. Any merchandise found "not satisfactory" may be returned within 10 days for full credit. Defective merchandise will, of course, be replaced for credit, books are not returnable.

## **Back Orders and Lead Times**

Items ordered in larger quantities or furniture orders which are out of stock will be back ordered. The lead time for back ordered items is normally three to four weeks. If you do not desire back orders, please specify this at the time of your order.

## **Refused Shipments**

The customer will be charged for outgoing and returned shipping charges plus a 20% restock charge.

## **Shortages**

Shortages must be reported within 10 days of the shipping date.

## **Special Orders**

Special orders consist of an item not normally carried by Cabin Crafters. Since our inventory is constantly expanding, you will be informed at the time of your order if an order falls within this category. Special orders, though they are not usually priced higher, are not subject to return privileges, unless agreed upon when the order is placed and accepted.

## **Liability**

Cabin Crafters cannot be held responsible for injuries or illness sustained by the use of any products which we distribute. Nor can we be held responsible for the value of work alleged to be spoiled by the use of a product which proves unsatisfactory. It is the user's responsibility to make sure that the products are suitable for their particular requirements. Our liability being limited to replacement of merchandise proven defective with respect to materials or workmanship.

# ORDERING INFORMATION

As you are aware, prices just keep going up — wood is no exception. We have had significant increases in pine lately and it is becoming increasingly difficult to find higher quality pine. In trying to meet your needs, we may occasionally use an alternative wood.

## **“Toll Free” Telephone Policy**

We are happy to accept your orders on our toll-free telephone lines. Please make your calls between 9:00 A.M. and 5:00 P.M. C.S.T. (Monday through Friday), or 9:00 A.M. and 12:00 Noon C.S.T. (Saturday). We would appreciate it if the 800 number is used for orders only.

**1-800-669-3920**

### **When ordering, please**

Have your customer number handy, if you have one.

Have your catalog handy. Be ready to give us all the information about each item. Be sure you have checked for “volume numbers” on a book — many times there are multiple volumes under the same title.

Have your credit card or agreed upon payment information ready.

**Call our FAX number 24 hours a day!**

**1-515-382-3106**

## **International Order Information**

Cabin Crafters gladly accepts orders from outside the U.S.A. All International orders must be prepaid with MASTERCARD, VISA, OR DISCOVER, INTERNATIONAL MONEY ORDER in U.S. dollars or WIRE TRANSFER. **Please provide specific shipping instructions at the time of your order.**

**Thank you for your business.**

**CABIN CRAFTERS**  
**1225 W. First Street**  
**Nevada, IA 50201**  
**(800) 669-3920**  
**FAX (515) 382-3106**

## TERMS & CONDITIONS OF WHOLESALE

### NEW ACCOUNTS

To qualify for wholesaler status, you must meet the following criteria:

1. Have a resale tax number

### TERMS

Orders are shipped COD or Credit Card until the business application is returned and approved for open account. All dealers must have an approved business application on file to ensure continued shipping.

Invoices are past due if not post marked within 30 days from invoice date. No further sales will be made to customers with past due invoices except for CASH and then only after arrangements have been made to pay the past due amount. A \$18.00 service charge will be assessed for all returned checks and will place your account on a CASH ONLY basis.

### FREIGHT ALLOWANCE

All shipments are FOB Nevada, IA.

Freight allowance may be taken only if payment is postmarked within 15 days from invoice date.

**Orders of:**

\$350.00 or more

\$200.00 or more

No freight allowance on COD or VISA/Mastercharge orders

**Receive:**

Full freight or 5% of invoice (whichever is less)

Half freight or 3% of invoice (whichever is less)

### DISCOUNTS

All products carry a 40% discount except for paints and brushes which carry a 50% discount and cutouts from books which carry a 30% discount.

Extremely high volume discounts are available on certain products. Please inquire when placing orders.

### RETURNS

Any merchandise deemed not satisfactory may be returned for credit. We request that you call to receive approval before returning merchandise in order to expedite credit. Notification of intent to return must be given within 10 days of invoice date. After 10 days, we will require a 20% restocking fee. Return of merchandise that is shopworn, priced, dirty, or wrapped in newspaper will not be allowed. BOOKS MAY NOT BE RETURNED.

### DAMAGED MERCHANDISE

To protect yourself, count and inspect all cartons prior to signing for them and make notations on the bill of lading (for freight shipments). If there is damage, save all cartons, packing, etc. to show claims investigators and call Cabin Crafters for further instructions.

### Cabin Crafters

P.O. Box 270 1225 W. First Street Nevada, IA 50201  
(515) 382-5406 FAX (515) 382-3106

#### Needed to receive wholesale discounts

(Please print)

Name of Business:

Business Address:

City/State:

zip code

Business Telephone: \_\_ ( ) \_\_\_\_\_

Is shipping address different from billing address? \_\_\_\_\_  
yes \_\_\_\_\_ no

If "yes" please list here:

Type of business: \_\_\_\_\_ proprietorship \_\_\_\_\_ partnership \_\_\_\_\_  
corporation

Name(s) of owner(s)

Name \_\_\_\_\_  
Title \_\_\_\_\_

Name \_\_\_\_\_  
Title \_\_\_\_\_

Name \_\_\_\_\_  
Title \_\_\_\_\_

Home address of responsible person:

Home telephone number:

How long in business at this address?

Are you open to the public for retail sales on a regular basis?  
\_\_\_\_\_ yes \_\_\_\_\_ no

Store hours: M T W Th F Sa S \_\_\_\_\_ to \_\_\_\_\_

Do you teach classes in Tole and Decorative Painting? \_\_\_\_\_ yes  
\_\_\_\_\_ no

Is your business located in your home? \_\_\_\_\_ yes \_\_\_\_\_ no

Do you open for classes only and not to the general public? \_\_\_\_\_  
yes \_\_\_\_\_ no

Do you teach classes in a school system, adult education, etc.?  
\_\_\_\_\_ yes \_\_\_\_\_ no

Does your business consist of selling finished craft items? \_\_\_\_\_  
yes \_\_\_\_\_ no

Federal ID # or Social Security #:

**BUSINESS BANK INFORMATION:** (Only needed if applying for open account status.)

**Name/Branch of Bank:**

**Address:**

**Account Number:**

**BUSINESS REFERENCES:** Include full addresses and account numbers

1 )

2 )

3 )

4 )

**Amount of credit you are applying for: \$**

**An interest charge of 1 1/2% will be added to all past-due accounts. In the event collection procedures are necessary, all collection charges will be assumed by the undersigned. A \$18.00 charge will be made for all returned checks.**

**I agree to the foregoing terms and conditions.**

**Signature:** \_\_\_\_\_

**Business Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

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**RESALE CERTIFICATE**

Name of purchaser:

Address of purchaser:

I hereby certify that I hold valid seller's permit #:

issued pursuant to the Sales and Use tax law; that I am engaged in the business of selling:

that the tangible personal property described herein which I shall purchase from, Cabin Crafters will be resold by me in the form of tangible personal property; provided, however, that in the event of any of such property is used for any purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by Sales and Use Tax Law to report and pay tax, measured by the purchase price of such property.

Description of property to be purchased:

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Printed Name Of Purchaser or Authorized Agent

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Signature of Purchasing or Authorized Agent

---

Date

---

Phone Number

**Note to printer**

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**Do not print**

**Insert Order Form between pages 9 and 10**

## Which brush should I Use???

*Cabin Crafters carries many brand name brushes in various sizes and styles for you to choose from. So, to make selecting the brush which best suits your needs, we have provided the following guide.*



**FLAT CHISEL**

Has shorter bristles for pat blending and short controlled strokes.



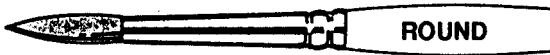
**FLAT SHADER**

Has longer bristles for strokes, side and double loading and washes.



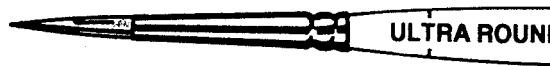
**FLAT WASH**

Is a larger brush for applying washes of color or finishes.



**ROUND**

For stroke work and blending.



**ULTRA ROUND**

Has a full belly for superb scrolling without frequent reloading.



**SPOTTER**

Has shorter bristles and is excellent for detail work.



**MONOGRAM LINER**

Has shorter bristles for easier control.



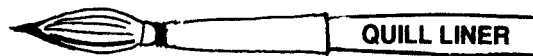
**LINER**

Detailing brush for long strokes and lettering.



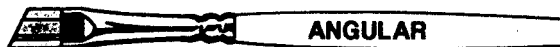
**SCRIPT LINER**

Has longer bristles for less frequent loading.



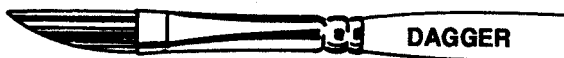
**QUILL LINER**

Has bristles that are long and of an exceptional top quality.



**ANGULAR**

Flat brush cut at an angle for ease in double loading and stroking rose petals.



**DAGGER**

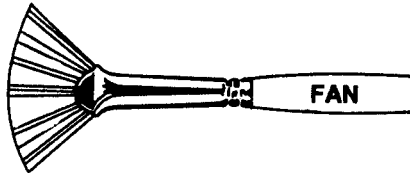
Is sword-like shape is excellent for long continuous thin to thick lines.

## Brushes

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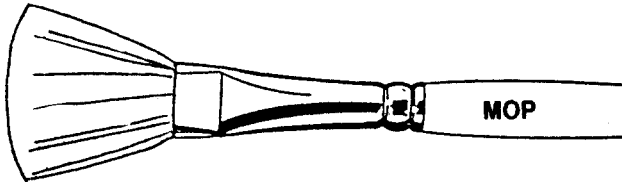
Round brush cut at an angle for texture, foliage and fur.



Fan shaped layer of bristles for special effects such as snow or grass.



A flat brush with rounded corners for creating soft edges on blended strokes.



Soft, natural hairs for delicate blending over wet areas.



When wet it's terrific for creating special effects such as grass, fur, hair and wood grain mg.



A small rounded sponge brush.



Bristles are short and stiff for working paint

The life of your brush depends solely upon your brush cleaning habits. To help you develop good ones, here are a few suggestions.

Never let a brush stand up and rest on its bristle in a jar of solvent or water while you work. The hair will become splayed and unusable. The specially designed brush tub with grooves to hold the brush while it is submerged in solvent is your best investment.

After painting, or when changing brushes, wipe the excess paint from the hairs. Clean it thoroughly with the appropriate solvent (soap and water for acrylics, odorless brush cleaner for oils). Be sure the brush is as clean as the solvent can make it. There should be no trace of color when you blot it on a paper towel.

There are many brush soaps available which can help remove all traces of acrylic paint and protect brushes by restoring natural oils to the hair. If you have finished painting, thoroughly wash your brushes with soap and water. Work up a soapy lather on your palm and keep washing and rinsing until no trace of color can be seen in the lather. Finally, gently squeeze the water out of the brush with your fingers and reshape the hair.

Store the brush either standing upright or lying flat.